# Read Me First

A document to explain Alliance Best Practice (ABP) Membership and the navigation of the Alliance Best Practice (ABP) Library which contains a downloadable set of over 1,000 alliance, partnership and ecosystem related articles located at <a href="https://www.alliancebestpractice.co.uk/free-downloads">https://www.alliancebestpractice.co.uk/free-downloads</a>

#### **Membership Levels**

Membership of ABP can be one of four types as follows: Free Membership, Bronze Membership, Silver Membership and Gold Membership. Payment can be made either monthly or annually as follows: Free Membership (Free), Bronze Membership (£10.00 per month, Silver Membership (£20.00 per month) and Gold Membership (£30.00 per month or a one-off payment of £300.00 per annum).

#### **Downloads**

Downloadable documents in the library can be filtered by category including: Ecosystems, Training, Research, VST, Best Practices, Benchmark, VST Stage 1, VST Stage 2, VST Stage 3, VST Stage 4, VST Stage 5, VST Stage 6 and 52 Best Practices. Further filter categories will be added from time to time as suggested by ABP Members.

Downloads are arranged in 4 tiers as follows:

- Free Downloads
- 2. Bronze Downloads
- 3. Silver Downloads
- 4. Gold Downloads

Each level entitles the member to download the level below it thus: Bronze Membership means members can download both Bronze AND Free Downloads, Silver Membership means members can download Silver Downloads, Bronze Downloads AND Free Downloads, Gold Membership means members can download Gold Downloads, Silver Downloads, Bronze Downloads AND Free Downloads.

# **Video Training**

Video training is available on all six stages of the VST Alliance Optimisation Sales System. Video training is available with Gold Membership.

#### **Members Forum**

A members' forum in which members can post questions and network with other members is available to Silver Level Members and Gold Level Members.

# **Alliance Best Practice Blogs**

The ABP blogs section is available to Silver Level Members and Gold Level Members.